

First 5 Solano Systems Change Action Plan

*Creating a Strategic Approach to
Strengthen, Integrate, Expand and Sustain
Solano County's Early Childhood System*



April 2018 Presentation
Child Health, Education, and Care Summit
4:00- 5:15

Presenters

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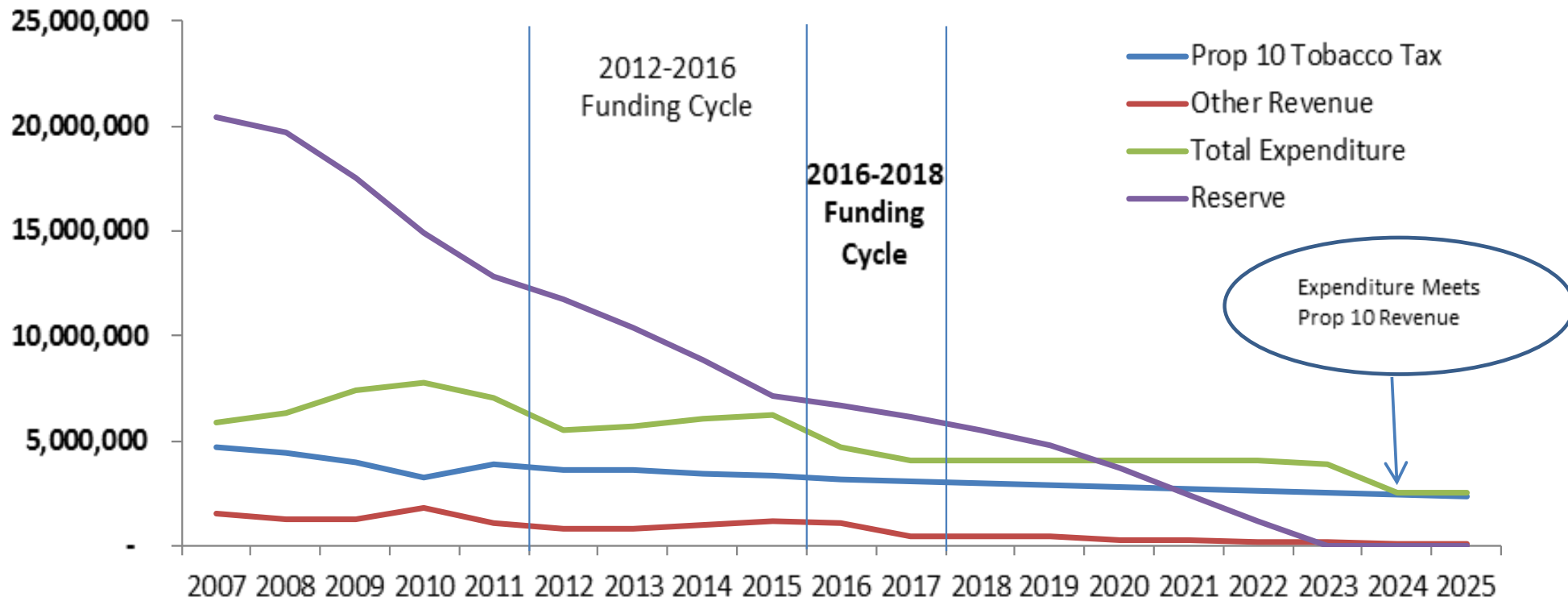
Overview

- Why change systems?
- First 5 Solano's systems change goal and results
- Implementation progress
- Early lessons learned
- Discussion



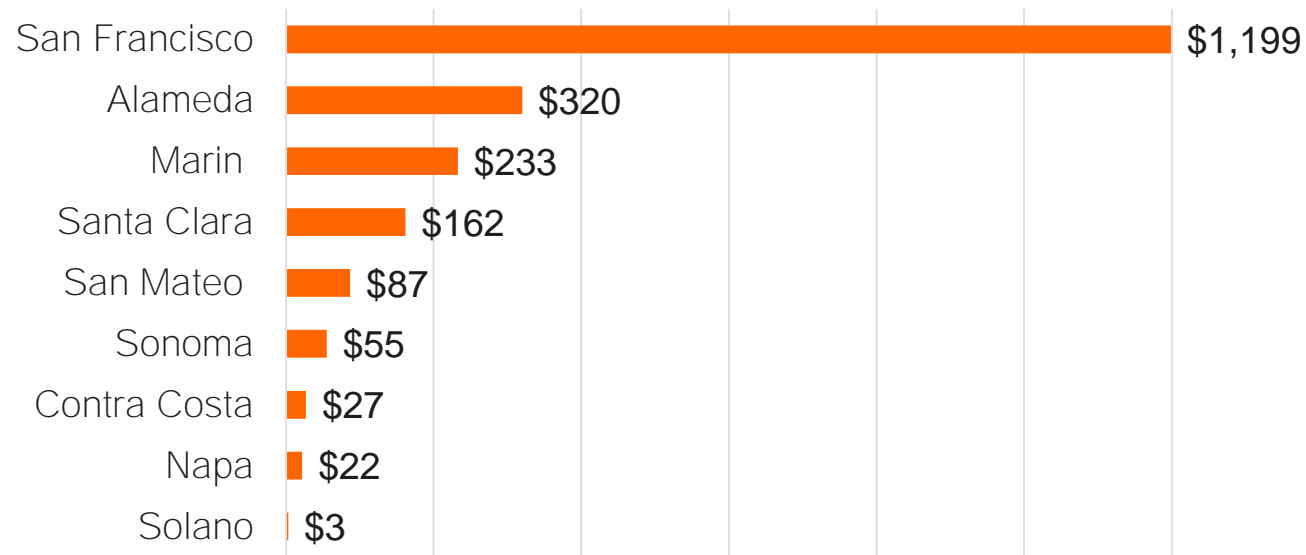
Why Change Systems?

- First 5 Solano funding is steadily declining



Why Change Systems?

- Foundation funding in Solano County remains lowest across region



Foundation dollars
given
per capita, 2012

- Yet, demand for services remains
- To hold on to gains made, and to make more gains, we must strengthen the systems we share

Precursor to Systems Change

- 2012, First 5 Solano adopted priority area of “First 5 Futures”
 - ❖ Grant Funding
 - ❖ Business Funding
 - ❖ Legislative and Policy Change to access state \$
- Indicators: # of dollars raise



Priority Area 4: Systems Change

Goal 7:

The early childhood system is strengthened, integrated, expanded, and sustained



R12:

Systems are **strengthened** with the increased capacity of providers

R13:

Systems are **expanded** with leveraged or new financial resources

R14:

Systems are **integrated** with increased cross-systems understanding, resource sharing, referral and collaboration

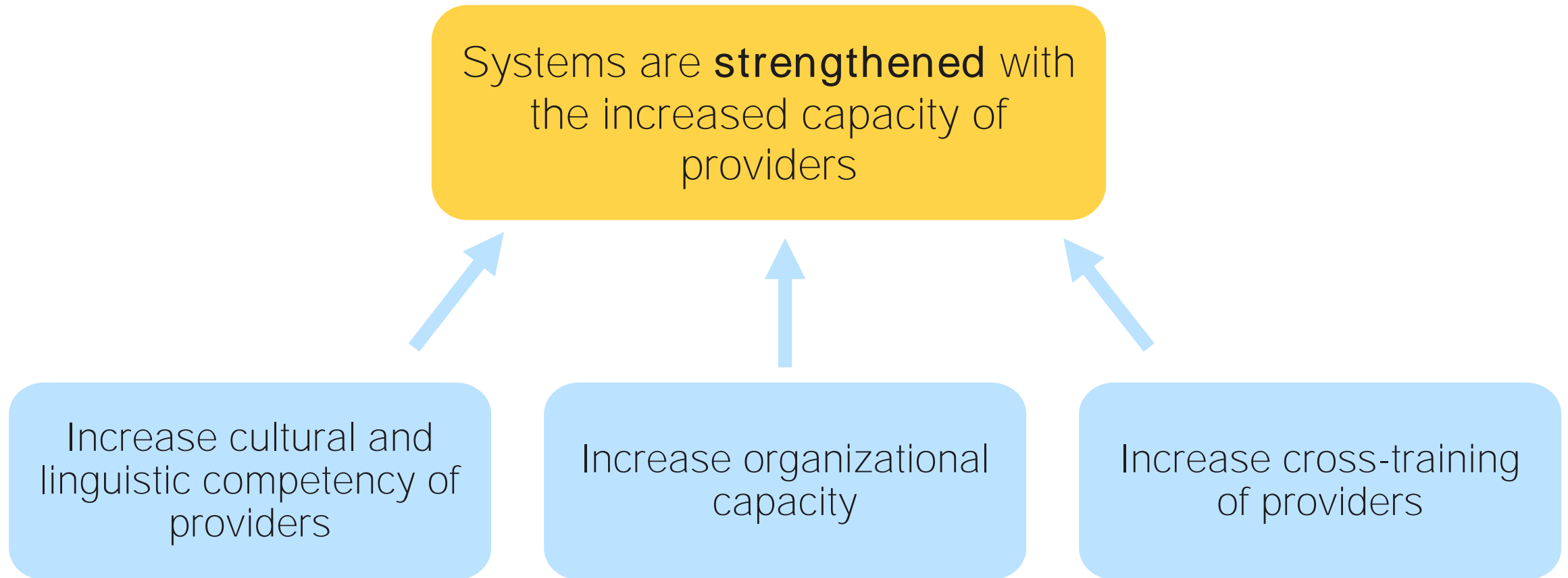
R15:

Systems are **sustained** with legislative and policy changes

Mutually Reinforcing Strategies

- The systems change strategies are interdependent:
 - ❖ **Strengthened** provider capacity to fund-raise and **expand** resources
 - ❖ New ways of **integrating** services become hardwired and **sustained** with a local policy change

Potential Strategies – Result 12



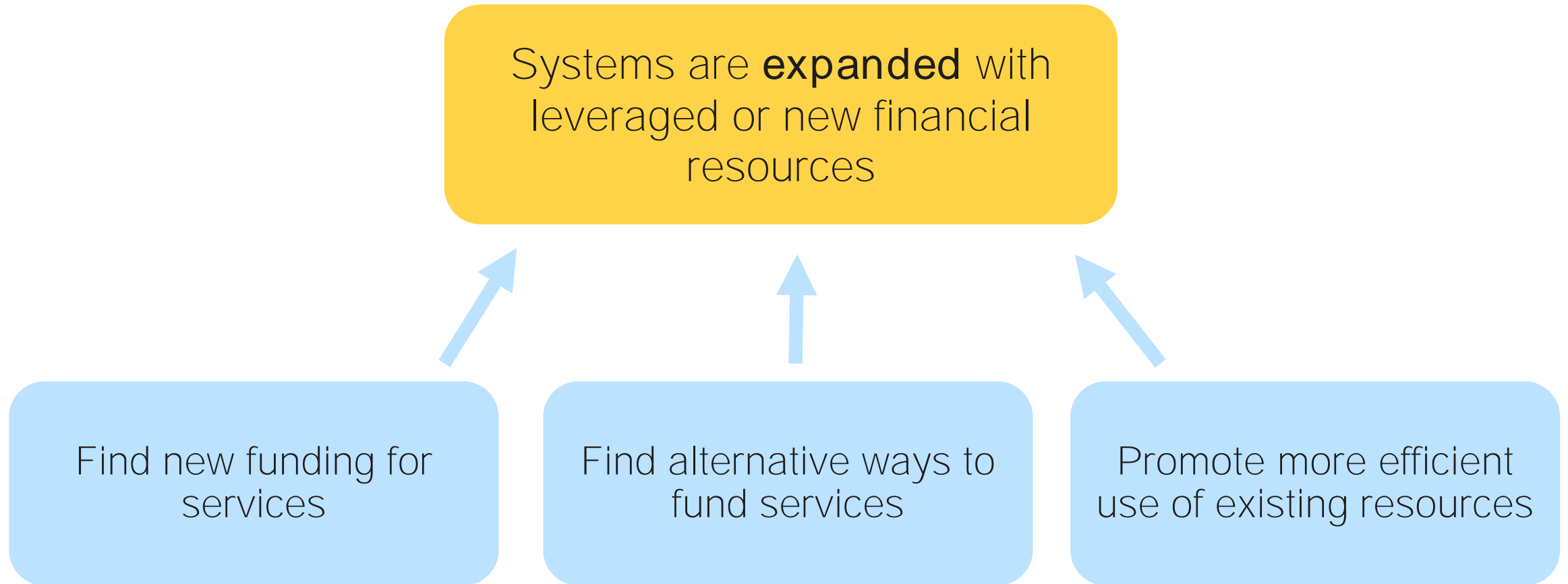
Progress – Result 12

Systems are **strengthened** with the increased capacity of providers

- Offered UC Berkeley Professional Fundraising and Volunteer Management Program to 25 nonprofit leaders in county
- Conducted nonprofit capacity assessment to inform needed capacity building supports
- Offered multiple trainings, including Advancing Racial Equity and Bridges Out of Poverty
- Explored with local universities partnerships to address shortage of social workers

#STRENGTHEN

Potential Strategies – Result 13



Progress – Result 13

Systems are **expanded** with leveraged or new financial resources

- Developed local Funder Packet
- Developed & shared Foundation Report highlighting lack of local giving
- Convened Funder Meeting to inform Bay Area **Foundations about Solano's needs**
- Provided support for 9 letters of interest/applications for \$3.2 million; received \$1.6 million to date in Solano
- Reviewed all Solano LCAP Plans to identify areas of ECE alignment and leverage



Potential Strategies – Result 14

Systems are **integrated** with increased cross-systems understanding, resource sharing, referral and collaboration

Identify points of fragmentation as families move between systems

Use Collective Impact and Help Me Grow to increase service integration

Track integration via common indicators across providers
(e.g., common intake form or intake questions)

Promote communication between and within systems

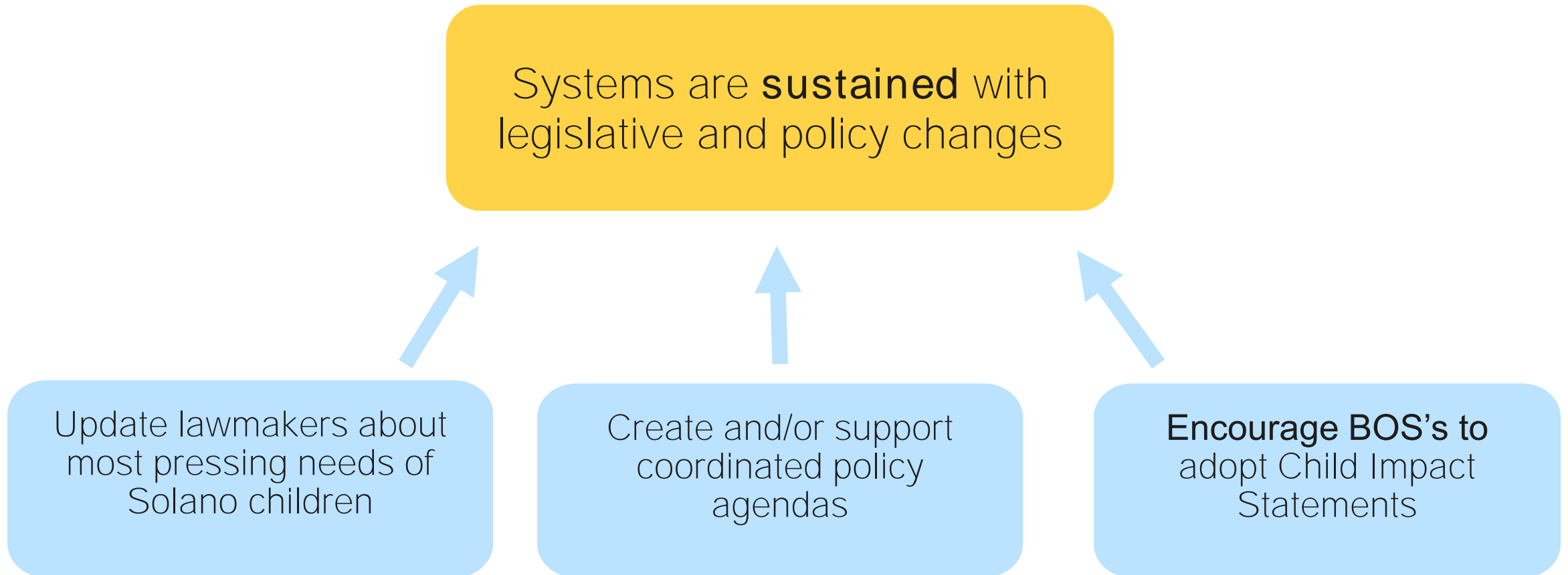
Progress – Result 14

Systems are **integrated** with increased cross-systems understanding, resource sharing, referral and collaboration

- Created Children and Youth Leadership Council
 - » First 5 Solano
 - » Health and Social Services
 - » Law Enforcement
 - » Child Support
 - » Library
- Local Universal Consent Form
- Solano Kids Thrive Collective Impact Initiative



Potential Strategies – Result 15



Progress – Result 15

Systems are **sustained** with legislative and policy changes

- Developed Legislative Platform
 - » First 5 Association
 - » First 5 California
 - » Solano County
 - » Children Now
- Interviewed local Chief of Staff for Assemblymember
- Developed outreach plan
- Began meetings with local legislators



Early Lessons Learned

- Relationships are key
- Develop Measurement Plan early
- Always follow up
- **Don't minimize the importance of the backstory**
- Find the nexus between missions
- Multi-sector partnerships are key to success



Relationship Building

- Start with the outcome we all want
- Allow others to have a stake in the end result
- Be flexible
- Allow the conversation to unfold
- Find the path that gets to yes
- Small steps are ok



Table Conversations

Topic (pick one): **Expand** **Integrate** **Sustain** **Strengthen**

Questions:

- What have you done locally to [**insert topic here**] your early childhood service systems?
- What one thing could you do to [**insert topic here**] that could change outcomes for our youngest children?

Questions?



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